

FINANCIAL REPORT

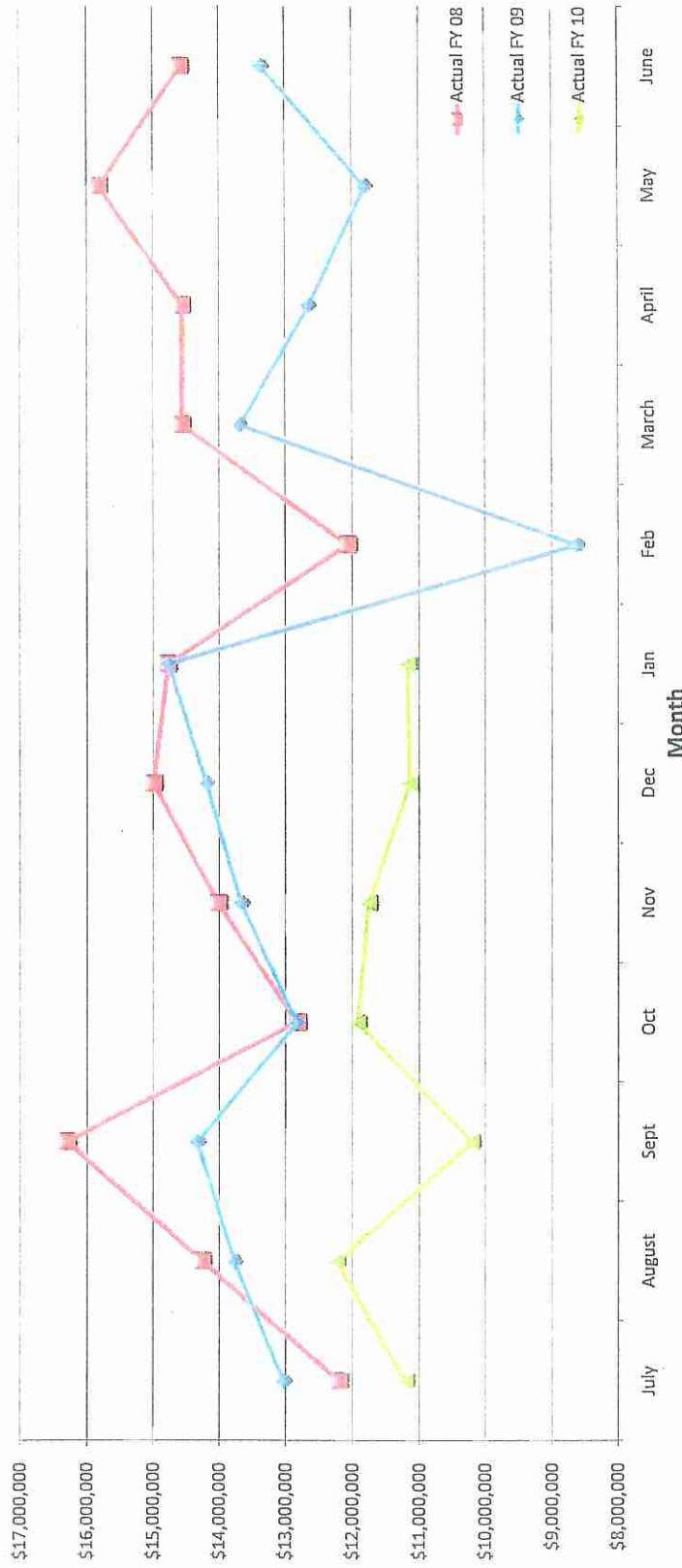
February 12, 2010

Attached are two documents. The first shows revenues for the fiscal year through January 31. The second shows the agency operating expenditures for January, 2010 and year-to-date.

Revenues for the month of January stayed consistent with what we have been seeing for most of this fiscal year...coming in at around \$11 million. The amount shown on the first chart includes both tobacco revenues as well as investment earnings through the State Treasurer. As can be seen, revenues for the month were still considerable below last year, with tobacco receipts coming in 25% below a year ago. Year-to-date, tobacco revenues are 17.5% below last fiscal year. What is encouraging is that the pattern of receipts seems to have leveled out.

In terms of operating expenses, some unusual circumstances caused the January spending to appear excessive. First, part of the December payroll got thrown into January when the Department of Revenue adjusted our tobacco funds at the end of the month for rebates to tobacco suppliers. We did not have enough cash on hand. As a result, some of the payroll got thrown into January along with the employee related expenses. (Employees were unaffected by this.) Secondly, the timing of expenditures for Professional & Outside Services and Non-Capital Equipment caused them to go negative for the month. The non-capital equipment was for licensing fees, which were originally budgeted for in December. The professional services were related to our systems development and simply the timing under which the work is being performed compared to how budgeted. For the Year-To-Date figures, we are still well within our budget and will remain so through the end of the fiscal year.

Tobacco Tax & Investment Revenues by Month FY 2008-2010



Month	Actual FY 08	Actual FY 09	Actual FY 10
July	\$ 12,193,815	\$ 13,029,600	\$ 11,211,514
August	\$ 14,253,517	\$ 13,762,614	\$ 12,237,188
Sept	\$ 16,295,365	\$ 14,337,444	\$ 10,205,883
Oct	\$ 12,818,822	\$ 12,823,064	\$ 11,922,431
Nov	\$ 14,012,071	\$ 13,663,850	\$ 11,757,457
Dec	\$ 14,996,341	\$ 14,196,057	\$ 11,139,775
Jan	\$ 14,782,063	\$ 14,772,794	\$ 11,172,467
Feb	\$ 12,060,148	\$ 8,618,384	
March	\$ 14,570,466	\$ 13,683,627	
April	\$ 14,568,351	\$ 12,656,328	
May	\$ 15,807,183	\$ 11,802,804	
June	\$ 14,590,039	\$ 13,352,155	
	\$ 170,948,184	\$ 156,698,720	\$ 79,646,714

AZ Early Childhood Development and Health Board
Fund 2543 10 Operations - Expenditures
 Agency-Wide Admin.
 For the Seven Months Ending January 31, 2010

FY 2010 Annual Budget

FY 2010

January

YTD

% YTD Exp to Budget	% Year Com- pleted
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Amount

Variance

Actual

Budget

Variance

Actual

Budget

Expenditures

Personal Services (6000)	\$612,293	\$655,409	(\$43,116)	\$4,735,147	\$4,659,393	\$75,754	\$7,966,918
IRE (6100)	\$211,722	\$235,724	(\$24,002)	\$1,639,450	\$1,632,326	\$7,123	\$2,701,420
Professional & Outside Services (6200)	\$189,820	\$275,033	(\$85,213)	\$1,180,471	\$1,190,620	(\$10,149)	\$2,000,742
Travel In-State (6500)	\$46,454	\$17,657	\$28,797	\$325,179	\$124,885	\$200,294	\$706,310
Travel Out-of-State (6600)	\$4,105	\$0	\$4,105	\$31,653	\$8,090	\$23,563	\$63,898
Food (6700)	\$0	\$0	\$0	\$0	\$428	(\$428)	\$0
Gift to Organizations (Pass Thru) (6800)	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Operating Expenditures (7000)	\$171,649	\$123,385	\$48,264	\$1,072,807	\$833,542	\$239,266	\$2,084,970
Capital Equipment (8400)	\$0	\$0	\$0	\$0	\$0	\$0	\$47,288
Non-Capital Equipment (8500)	\$48,055	\$74,620	(\$26,565)	\$110,716	\$92,369	\$18,347	\$211,738
Total Expenditures	\$1,284,098	\$1,381,827	(\$97,729)	\$9,095,423	\$8,541,853	\$553,770	\$15,783,285
							58%

IRE to Personal Services:

35%

35%

35%

Lead Count (Budgeted Positions)

143.75

Lead Count (Filled Positions)

121.00